

Contributor Relations and Logistics Teams

### Agenda

- SC23/SCinet23
  - o 2023 Leadership Team
- About Contributor Relations and Logistics
- Benefits of being a contributor
  - o Requirements/Recognition Tiers
- Additional Contributor Opportunities
- Key Deliverables
- Shipping Processes
- Key Dates
- Resources
- Q&A

#### **SC23/SCinet 2023**

- Denver, CO at the Colorado Convention Center
- Show dates November 12-17



### SC/SCinet 2023 Leadership Team

- Conference General Chair Dorian C Arnold (Emory University)
- SCinet Chair Hans Addleman (Indiana University)
- SCinet 2024 Chair Angie Asmus (Colorado State University)
- SCinet Executive Director Nathan Miller (ESnet)
- ~20 Total SCinet Teams
  - Typically about 170+ total SCinet participants

### **Contributor Relations Team**

- Team Leaders:
  - Brian Smith (Cornelis Networks)
  - Wes Dewitt (Cornelis Networks)
  - Ivanna Park (Indiana University)
- Team Members:
  - Susan Evett (Internet2)
  - Carlee Van Wagner (Internet2)
- Email: <u>contributor-relations@scinet.supercomputing.org</u>
- Wiki: <a href="https://scinet.supercomputing.org/contributor-relations">https://scinet.supercomputing.org/contributor-relations</a>
- This presentation is covering material in the CR Guide, available here: https://tinyurl.com/SC23-CRGuide

### Logistics

- Team Leads:
  - Brian Smith (Cornelis Networks)
  - Wesley Dewitt (Cornelis Networks)
- Email: <u>logistics@scinet.supercomputing.org</u>
- The Logistics team works with contributors to handle inbound and outbound shipping and equipment check-in at the conference

### Why Contribute to SCinet?

- SCinet is the world's fastest and most powerful temporary network
- Access and exposure to the largest HPC audience
  - 12,000+ attendees expected
- Demonstrate new equipment
  - Stress test new equipment in a less stressful environment
- Enhance your image by sharing innovative implementations through our communications channels
- Connect with decision makers from academia, government, and industry
- Elevate your brand awareness through logo placement and speaking opportunities
- Participate in the Research Expo and Network Research Exhibition

# Benefits - Advertising and Recognition

- SCinet NOC/DNOC Posters
- Logo placement on SCinet rotating banner
- SCinet Partner Highlights
- SCinet Contributor Web Page
- Discounted exhibit floor network connection
- Press release coordination
- Recognition via SCinet Displays
- Exhibit Floor Admission(s)
- Exhibitor Forum



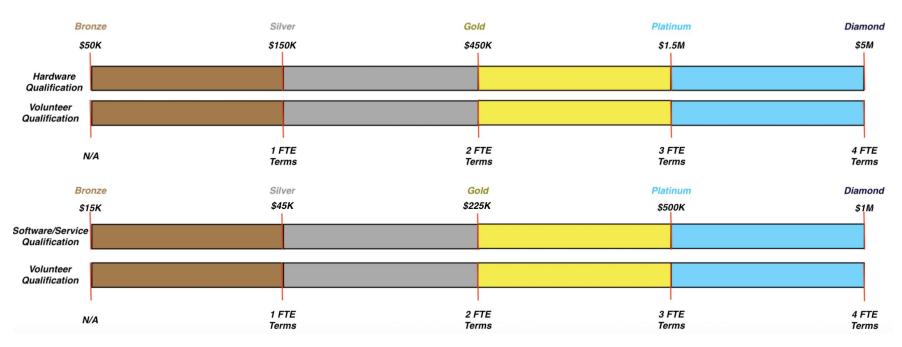


See Contributor Guide for Full List

# Premier Benefits (Diamond/Platinum)

- Logo and mention by SC23 General Chair during Keynote (Diamond)
- Premium/prominent logo placement on NOC and banner
- Extra Exhibitor Badges
- Additional free/discounted wired booth network connection
- See Contributor Guide for full list

### **Benefits Tiers**



Note: These cutoffs are from 2022 and are based on insured/replacement values. They may be revised based on contributions for 2023 and insured/replacement value totals. Software licenses and services are typically prorated to the time used (e.g. 2 months)

### Research Expo and Network Research Exhibition

- SC Research Expo is a theater style booth on the show floor intended to provide a platform for short presentations relevant to SCinet and SC.
  - Contributors welcome to propose sessions for inclusion in the schedule.
    - Content must be focused on technologies as opposed to product specific sales pitch
    - Can tie into products utilizing the technology and how it provides a SCinet solution.
    - contributor-relations@scinet.supercomputing.org
- Network Research Exhibition (NRE)
  - Live experiments and demos that are run on the show floor utilizing SCinet's high performance research network for both internal and external connectivity.
  - Requires a host booth on the show floor for the demonstration
  - https://sc23.supercomputing.org/scinet/network-research-exhibition/

# Other Marketing Opportunities

- General media inquiries for SCinet contact the Contributor Relations team first
- Contributor Relations will also work with SCinet Contributors to identify areas of interest for future stories
  - Content should highlight:
    - Contributor technology provided to SCinet
    - SCinet volunteers making use of the technology
    - Challenges being addressed and impact for the HPC community
- Nathan Miller (nmiller@es.net) acting as the SCinet liaison to the SC Communications Committee
  - Map content ideas to the SC communications plan. Work with the Communications
    Committee to come up with a timeline and assign resources

### Other Marketing Opportunities

- SC Communications committee maintains
  - Blog and Newsletter https://sc23.supercomputing.org/media/blog/
    - 1st Friday of the Month
  - Social Media
    - YouTube, Facebook LinkedIn, Twitter
- Ongoing Content Series
  - #IAmHPC
  - Highlight the people and diverse backgrounds in the HPC community

### Extra Mile Items

In addition to loaned/donated equipment and personnel, contributors can provide "Extra Mile" items. "Extra Mile" help will increase the contributor's benefit tier.

#### Opportunities:

- SCinet Co-Branded Apparel (limited opportunities)
- 2. Travel Support (specifically to support WINS volunteers)
  - http://women-in-networking.net/

# Key Deliverables

- Intent to Contribute Form (Done)
- Bill of Materials (BOM)
  - Initial BOM Due Friday, July 14, 2023
  - Updated BOM Due Friday August 11, 2023
  - Available here: https://tinyurl.com/SC23-CRBOM
- Liability Waiver
  - Due Friday, July 14, 2023 (with BOM)
  - Available here: https://tinyurl.com/SC23-CRLW
- Logos
  - CR typically verifies company logos are the same as last year
  - If you know your logo has changed or you haven't contributed before, please reach out to CR or expect to hear from us
  - Logos need to be a scalable graphics format so they can be printed at very large sizes
- Product or example photos
  - Useful for SCinet Partner Highlights

# Bill of Materials (BOM)

- The BOM provides an accounting of a contributor's intended contributions.
- Used for
  - Determining the contributor's tier
  - Insurance purposes
  - tracking equipment in and out of the conference spaces.
- The initial BOM is a best-guess based on early work with teams. It should have the key "big-ticket" items.
- Final BOM is due by September 8, 2023 and should reflect everything shipped to the conference. This is the BOM that will be submitted to IEEE/ACM for insurance purposes.
- A blank BOM is available on the SCinet23 Contributor Portal
  - https://tinyurl.com/SC23-CRBOM

### Shipping Details - Inbound

- BOM
- Insurance
- Covers the replacement cost of the equipment.
- Receiving handled by Freeman
- Equipment must be received before October 11
- Provided Labels
  - Must be on every item.
  - Labels are available on the CR Wlki
  - https://tinyurl.com/SC23-CRShipping

- BOL / checking in equipment
  - Bill of Lading
  - Will supercede the BOM as the basis for inventory
  - Differences between BOL and BOM require a signature by a representative of the contributor or SCinet team lead.
- See "Key dates"

# Shipping Details - Outbound

- Preference is to ship via Freeman
- Shipping labels on equipment
- Verify outbound equipment with the BOL
- Checking out hand carried equipment requires a signature which releases all responsibility to the signatory.
- Outbound Shipper Paperwork Submitted October 27, 2023
- More details from Logistics closer to the conference

### **Timeline**

- Planning Now through Staging
  - Working with teams to help design the SCinet network
- Staging October 18-26
  - Unpacking and racking equipment, early setup/configuration efforts
- Setup November 6-11
  - Configuration of components; Actually building the network and moving to the floor
- Show and Teardown November 12-17
  - Ensuring equipment works as intended; Showing off of your equipment and capabilities
  - Packing up equipment

# **Key Dates**

May 12	Contributor Intent to Participate due Done
July 14	Initial Bill of Materials due
July 14	Liability Waivers due
Aug 11	Updated Bill of Materials due
Sept 8	Final Bill of Materials (final values submitted for insurance)
Oct 11	Loaned Equipment Received at Freeman Warehouse
Oct 27	Outbound Shipper Paperwork Submitted

#### Resources

External Contributor Relations Wiki:

https://scinet.supercomputing.org/contributor-relations

Contributor Relations Email:

contributor-relations@scinet.supercomputing.org

Logistics Email:

logistics@scinet.supercomputing.org